October 2019 Edition

News for the Credit Union Champion

Thank you VACUPAC Fall Classic Sponsors

We thank all the great organizations that registered as sponsors for the 31st annual VACUPAC Fall Classic, the League’s signature fundraiser for the only political action committee that represents Virginia’s credit unions with state elected officials. A portion of eligible funds are forwarded to the national PAC managed by CUNA to support our legislative allies in Congress, making VACUPAC that much more vital for securing the future of credit unions.

Tournament Sponsor:
CUNA Mutual Group
Call FCU

Beverage Cart Sponsor:
Virginia Credit Union Services (VACUS)

Lunch Sponsors:
1st Advantage FCU
Bronco FCU
Michael Flanary & Associate (an accounting firm)
Virginia CU

Reception Sponsors:
ABNB FCU
Cooperative Business Services (a CUSO that helps credit unions deliver financing options to businesses)
CU Rise Analytics (an international CUSO that identifies the ideal intersections of member need and business opportunity, and provides cost-effective, actionable, manageable solutions that create high-impact results).
Hunton Andrews Kurth: The League’s external lobbying team in Richmond.

Prize Sponsor:
Celco Community FCU

Hole Sponsors:
Apple FCU
Argent FCU

CONTINUED
Hole Sponsors continued:
Beach Municipal FCU
Beacon CU
Bronco FCU
Chartway FCU
Celco Community FCU
CSO/ASG (provides various products to credit unions)
Dominion Energy CU
DuPont Community CU
Fairfax County FCU
Fort Lee FCU
Henrico FCU
James River Exteriores (exterior construction projects)
Virginia Educators CU
UVA Community CU

Our generous sponsors enable us to host the Fall Classic at Lake Chesdin in Chesterfield. We look forward to seeing our golfers there!

League Files Brief in FOM Case
As part of its advocacy mission, the League has filed a friend of the court brief in support of the state-chartered Virginia Credit Union to beat back the latest bank attack.

The Virginia Bankers Association and some of its member banks have petitioned the State Corporation Commission to reconsider the decision of the Bureau of Financial Institutions to allow the Virginia Credit Union to take in a group comprised of 10,000 members of the Medical Society of Virginia.

The brief argues that BFI Commissioner Joe Face was within his authority to grant the charter expansion to Virginia Credit Union to serve the Medical Society of Virginia, refuting the arguments made by the bankers that they will be harmed by the decision and countering their assertions that the Commissioner’s decision was “arbitrary and capricious.”

The Commission granted the bankers’ request to stay the expansion decision until the case is formally heard by the State Corporation Commission judges.

The League has two concerns in this case: an unfavorable decision could chill charter expansions of state chartered, multiple common-bond credit unions, as well as affect federal charter credit unions since the laws at the federal and state levels are similar.

Washington Update:
House Passes SAFE Act
The bill would give cover to financial institutions to handle money involved in legitimate cannabis businesses where such business is legal.
Many of Virginia’s Congressmen co-sponsored the legislation: Reps. Don Beyer (D-8); Denver Riggleman (R-5); Gerry Connolly (D-11); Jennifer Wexton (D-10); Elaine Luria (D-2); and Abigail Spanberger (D-7).

All Virginians voted yes except Reps. Rob Wittman (R-1) and Ben Cline (R-6). Rep. Don McEachin (D-4) did not vote. He has been absent due to medical issues.

The legislation faces challenges in the Republican-led Senate (Democrats hold the lead in the House), but supporters believe momentum is building as evident by members of both parties voting yes in the House.

ICYMI: League White Paper Examines Cannabis Banking

Attorneys working with the League produced a white paper on cannabis laws and the many considerations for credit unions seeking to serve legitimate hemp businesses.

In Virginia, credit unions may lawfully provide financial services to hemp-related businesses that operate in compliance with the industrial hemp requirements of federal and state law (i.e., the 2018 Farm Bill and the 2019 Virginia hemp legislation). In this regard, a credit union should exercise thorough due diligence in determining whether any prospective member engaged in industrial hemp activities is operating in compliance with these laws.

[READ MORE]

CUNA Joins Trades In Telling CFPB To Drop the DTI

“The Bureau has a unique opportunity to modify the ATR-QM rule to meet the needs of a changing housing market. Elimination of the DTI requirement for prime and near-prime loans would preserve access to sustainable credit for the new generation of first-time homebuyers in a safe and sustainable way and in accordance with the fundamental ATR requirements,” the letter from the trades reads.

https://news.cuna.org/articles/116587-eliminating-qms-dti-requirement-would-preserve-access-to-credit

CUNA Backed Bills On Hearing Agenda

Two CUNA-supported bills passed the House once Congress re-convened after the August recess. The bills are the Homebuyer Assistance Act of 2019 (H.R. 2852) and the Ensuring Diverse Leadership Act of 2019 (H.R. 281).

https://news.cuna.org/articles/116586-cuna-backed-bills-on-house-floor-housing-reform-hearing-this-week

NOTE: The League and credit unions communicated to lawmakers in our August meetings on these bills, urging their support. All Virginians voted yes on the Homebuyer Assistance Act except for Rep. Don McEachin (D-4), who has health issues.

The Diverse Leadership Act passed on a voice vote.
Sign Up Now for The Governmental Affairs Conference!

More than 5,000 credit union leaders from across the country will converge on the Nation’s capital for the 2020 CUNA Governmental Affairs Conference (GAC). The premier industry event will take place Feb. 23-27 at the Walter E. Washington Convention Center in Washington, D.C. and registration is now open.

[LEARN MORE]

The Congressional Luncheon Returns!

The League will host its popular Congressional Luncheon on Feb. 26 in conjunction with the GAC. Mark your calendars!

Credit Unions Reach VACUPAC Milestones

Many credit unions hit the mark with their VACUPAC contributions last month. Here they are:

- **Fort Lee FCU** is receiving Gold Medal Recognition for reaching 100% of its VACUPAC goal and for having 100% of its board and staff contribute $25 or more to VACUPAC.
- **Henrico FCU** also earns Gold Medal Recognition for reaching 100% of its VACUPAC goal.
- **Fairfax County FCU** has received Bronze Medal Recognition for reaching 50% of its VACUPAC goal.
- **Virginia CU** has received Bronze Medal Recognition for reaching 50% of its VACUPAC goal
- **Northwest FCU** has received Bronze Medal Recognition for reaching 50% of its VACUPAC goal

The League had raised the individual credit union goal for most credit unions several years ago. Reaching 50 percent of these increased goals is a demonstration of dedication to the credit union movement. As is the case too with Fort Lee’s and Henrico’s gold star performances.

Thank you to the credit unions and their staff and board members for committing to a vibrant future for credit unions by supporting VACUPAC.
## KEEP ON PAC'IN
### As of September 30, 2019

<table>
<thead>
<tr>
<th>Region</th>
<th>Individual Contributions</th>
<th>Corporate Contributions</th>
<th>Candy/Ornaments/Misc.</th>
<th>Pass A Hat</th>
<th>Total</th>
<th>Executive Club Members</th>
<th>52 Club Members</th>
<th>Cardinal Club Members</th>
<th>Capitol Club Members</th>
<th>Chairman's Club Members</th>
<th>President's Club Members</th>
<th>Commonwealth Club Members</th>
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<td>Region I</td>
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<td>Region II</td>
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<td>$550.00</td>
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<td>53</td>
<td>66</td>
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<td>Region III</td>
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<td>Region IV</td>
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<td>REGION TOTAL</td>
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<td>107</td>
<td>132</td>
<td>44</td>
<td>20</td>
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</table>

| | Annual Meeting | $305.00 |
| | Golf Classic   | $5,100.00 |
| | Investment Income | $64.22 |
| | GRAND TOTAL | $71,851.60 |

### Asset Size

<table>
<thead>
<tr>
<th>Credit Unions</th>
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</thead>
<tbody>
<tr>
<td>Under $50 Mil</td>
</tr>
<tr>
<td>$50 - $99 Mil</td>
</tr>
<tr>
<td>$100-$499 Mil</td>
</tr>
<tr>
<td>$500-$999 Mil</td>
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<tr>
<td>Over $1 Bil</td>
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<tr>
<td>chapter pass a hat/misc/golf</td>
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<tr>
<td>VACUL staff</td>
</tr>
<tr>
<td>A/M raffle</td>
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<tr>
<td>golf classic</td>
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<tr>
<td>investment income</td>
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</tbody>
</table>

| Total         | $79,872.41 |